



Aetna Life Insurance Company Commission Schedule

The following commission levels are available to be paid based on customer direction for the Aetna Global Benefits Delaware Trust:

Services Performed As Described in	Baseline Percentage of Premium
Table A	1%
Table A & B	2%
Table A, B, & C	3%
Table A, B, C, & D	4%
Table A, B, C, D, & E	5%
Table A, B, C, D, E, & F	6%
Table A, B, C, D, E, F, & G	7%
Table A, B, C, D, E, F, G, & H	8%
Table A, B, C, D, E, F, G, H, & I	9%
Table A, B, C, D, E, F, G, H, I, & J	10%*

*Commission level automatically included in the AGB Expatriate Trust program.

	Services
Table A	Assist plan sponsor in identifying the coverage & service needs of their membership's demographics.
Table B	Assist plan sponsor in identifying the existence & availability of coverage(s) & service(s) geared toward accommodating the needs of their membership's demographics.
Table C	Assist plan sponsor in developing & applying criteria to evaluate the coverage(s) & service(s) that would be advisable for inclusion in their benefits program.
Table D	Assist plan sponsor in identifying carriers that offer comparable coverage(s) & service(s) to those available through the Aetna Global Benefits Delaware Trust.
Table E	Assist plan sponsor in understanding the constituent impact of the types of coverage(s) & service(s) that are available through the Aetna Global Benefits Delaware Trust.
Table F	Assist plan sponsor in developing a project plan to evaluate and implement a program that offers the coverage(s) & service(s) available through the Aetna Global Benefits Delaware Trust.
Table G	Assist plan sponsor in developing a communications plan to roll-out a program that offers the coverage(s) & service(s) available through the Aetna Global Benefits Delaware Trust.
Table H	Assist plan sponsor in the implementation of the communications plan to roll-out the coverage(s) & service(s) available through the Aetna Global Benefits Delaware Trust.
Table I	Assist plan sponsor by developing and submitting a Request for Proposal (RFP) to insurance carrier(s) for the coverage(s) & service(s) available through the Aetna Global Benefits Delaware Trust.
Table J	Assist plan sponsor by reviewing and summarizing carrier responses to the Request for Proposal (RFP) for the coverage(s) & service(s) available through the Aetna Global Benefits Delaware Trust.

"Aetna" is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies.